

## Annex C. Questionnaire for Cluster Coordinators

**Table C1.** Clusters' performance evaluation components (Source: Composed by the author)

No	Component
1.	Intercommunication
2.	Marketing activities
3.	Human resources
4.	Financial activities

### Evaluation scale

- 1 – very rare
- 2 – rarely
- 3 – moderately rare
- 4 – more rarely than often
- 5 – more often than not
- 6 – moderately common
- 7 – often
- 8 – very often

**Table C2.** Intercommunication criteria in clusters' performance evaluation (Source: Composed by the author)

No	Criterion	Evaluation (1-8)
C1	Cooperation while creating new products or technologies	
C2	Cooperation while creating innovations (organizational, marketing, and other)	
C3	Joint training, workshops, conferences, internships	
C4	Common database	
C5	Informal sharing of knowledge and experience	
C6	Transference of technologies	

**Table C3.** Marketing activities criteria in clusters' performance evaluation (Source: Composed by the author)

No	Criterion	Evaluation (1-8)
C7	Common supply and order scheme	
C8	Common distribution channels	
C9	Common cluster members' tenders for external clients	
C10	Exchange of common market information between cluster members	
C11	Common participation in exhibitions and fairs	
C12	Visual identification (common logo, brand)	

**Table C4.** Human resources criteria in clusters' performance evaluation (Source: Composed by the author)

No	Criterion	Evaluation	2017	2018
C13	Increase of cluster members' employees in two years	Number		
C14	Number of qualification upgraded employees in two years	Number		
C15	The average salary of cluster members	Number		
C16	University graduates working at cluster companies	Number		
C18	Number of cluster coordinating members	Number		

**Table C5.** Criteria of financial resources for evaluation of clusters' performance  
(Source: Composed by the author)

No	Criterion	Evaluation	2017	2018
C20	Common cluster projects in last two years	Number		
C21	Financed common cluster projects in two years with cluster initiatives co-financing	Number		
C22	External financing for cluster initiatives in two years	Eur		
C23	Number of joint submitted/funded EU SF projects in two years	Number		
C24	A number of joint international R&D projects, funded not from EU SF, in two years.	Number		
C25	A total amount of cluster members' investments to cluster initiatives in two years	Eur		

**Table C6.** CE criteria in the clusters' transition to the CE evaluation (Source: Composed by the author)

No	Criterion	Evaluation	2017	2018
C33	Trade in recyclable raw materials. Imports	Number		
C34	Trade in recyclable raw materials. Exports	Number		
C35	Trade in recyclable raw materials. Intra	Number		